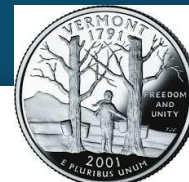


NH-VT Chapter of the Appraisal Institute Spring/Summer 2017 Newsletter



PRESIDENT'S MESSAGE

2017 Chapter Meetings & Continuing Education

Sept 19, 2017

Chapter Meeting & Seminar
**-Paragon Advanced Training
for Appraisers-**

4-6 pm 2hrs CE

Ichiban Steak House, Concord NH

September 7hrs CE Burlington, VT TBD

October 19 & 20, 2017

**The Appraiser as an Expert Witness:
Preparation & Testimony**

John Underwood, Jr, MAI, SRA

16 hrs CE

Holiday Inn, Concord, NH

November 14, 2017

Chapter Meeting & Seminar

NH Economic Updates- Russ Thibeault

4-6 pm 2hrs CE

Ichiban Steak House, Concord, NH

December 7, 2017

USPAP - Steve Elliot, SRA

Holiday Inn, Concord, NH

December 8, 2017

USPAP - Steve Elliot, SRA

Burlington, VT

January 2018

USPAP - David Cornell, MAI, CAE

Venue TBD

Register for all of these courses here:
www.appraisalinstitute.org/education/

~Welcome to the NH/VT Chapter of the Appraisal Institute ~

David Cornell, CAE, MAI - 2017 NH-VT Chapter President

2017 is an exciting year for our Chapter for many reasons. To start, the New Hampshire and Vermont Chapters are now officially merged. Brian White, MAI and Amy McClellan, SRA deserve a lot of credit for working out many of the logistical challenges in merging our two chapters. Next, we have a great education schedule for 2017 with classes in New Hampshire and Vermont. Lastly, we have a deep pool of experienced appraisers who are committed to promoting excellence in the appraisal profession.

Our 2017 annual conference is heading north this year. The Appraisal Institute and the Appraisal Institute of Canada are holding a joint annual conference that will be held in Ottawa, Ontario, June 8-11. The conference will take place at the Shaw Centre, one of Canada's best convention centers. The 2017 International Valuation Conference is the premier networking and professional development opportunities for appraisers within the valuation industry. If your schedule allows, I would highly recommend attending the conference.

Our Chapter is pleased to announce that J. Bradley Minor, MAI, recently achieved the prestigious MAI designation. Appraisal Institute Designated members have made a commitment to advanced education, higher ethical requirements and elevated expectations for the appraisal profession as a whole. Great job Brad!

I am excited and humbled to service as president of our great chapter. I want to sincerely thank Cindy Rogers, our Executive Director, for her hard work and dedication to our Chapter. Thank you for your past and future support!

Respectfully,

David

EDUCATION

Jason Aube, Shoreland Program Outreach Coordinator, NH Dept of Environmental Services, was the speaker for our May 16th, 2017 Chapter meeting. Jason spoke about the NH Shoreland Water Quality Protection Act and the Wetlands Law.



PER NH REAL ESTATE APPRAISER BOARD:

USPAP has to be taken every two years. This means that it can be taken *at any time during the second year* (just by the end of the second calendar year). For example: If you last took the USPAP update on 10/09/2015, you will need to have taken an updated USPAP before 12/31/2017.

NH - VT CHAPTER of the APPRAISAL INSTITUTE

2017

President: David Cornell, MAI

Vice President: Robert
Concannon, MAI

Secretary: Jack Lavoie, SRA

Treasurer: Duane Cowall, MAI

Past President: Katrina Hill,
SRA

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CHAPTER NEWS

ai.nhchapter@gmail.com

For more information on the NH/VT Chapter of the Appraisal Institute please contact the Executive Director, **Cynthia Rogers** at:

P.O. Box 1046
Hollis, NH 03049
603-921-0247



Cynthia Rogers

Congratulations!

MEMBER NEWS

Brad Minor, South Burlington, VT received his **MAI** designation in January.

Who is Brad? I moved to Vermont from Kentucky to take a job in Human Resources at Burton Snowboards after finishing undergraduate studies at Vanderbilt. After 6 years in HR, chose to work as an appraiser trainee while doing MBA (part time) at University of Vermont. I earned a CG license in 2009 and have been practicing since 2006; completed my MBA in 2009.

I work throughout Vermont, with most of my work in Chittenden, Addison, Franklin, Washington and Lamoille Counties. About 50% of my work is in the greater Burlington area. For special assignments, I will travel statewide.

Few VT appraisers can specialize and I'm a generalist. My work covers a number of property types, including multifamily, office, retail, industrial, downtown commercial (mixed use), hospitality, and land. I enjoy the variety of work, as it keeps me sharp and affords me the opportunity to continue learning

Recently joining Allen & Brooks (now Allen, Brooks & Minor) (beginning of 2017) has been a great move for me, as I enjoy a larger appraisal office, economies of scale, the ability to amass quality data and comradery

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When not appraising, I enjoy trail running, kayaking, hiking and snowboarding. I'm also an avid sports fan and take great joy in watching my 7-year old play basketball and soccer in Burlington Parks & Rec leagues. I live in Burlington with my wife Joanna and son John and we can be found digging holes in our yard (novice gardening), riding bikes on the bike path or hanging out at our neighborhood beach.



MEMBER NEWS CONTINUED....



Lisa Wright, Florence, VT received her **SRA** designation in April.

CONGRATULATIONS, LISA! I decided to become an appraiser in 2002 after a prior career in user support and education. In 2002, I was asked to help bring my father's appraisal company into the 21st century regarding technology. I began with the technology and data management behind real estate tax assessment and particularly town-wide appraisal projects my father's firm was conducting. I soon concluded that I could only use the tools if I better understood the appraisal principles behind the work, so I began with certification with the State of Vermont to conduct tax assessment work. In 2005 I became an appraisal trainee and in 2007 obtained my Licensed Residential appraiser

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license. In the completion of coursework to upgrade to a Certified Residential License, I began taking courses towards an SRA designation. I achieved the Certified Residential license in 2009. To this day, I continue to work under the Wright Appraisal Company, P.C. Corporation started by my father. My work is divided among town wide reappraisal work as well as contract assessor work for several towns in the Rutland area and independent fee appraisal work. I find that my experience in both lending work and tax assessment work to give me a "big picture" understanding of real estate value that I might not have if I worked in only one area. Further, I find that my work experience in doing appraisals for lending purposes is an asset to my appraisal work for tax assessment purposes.

Lisa Wright (formerly known as Lisa Garcia) - Vermont Certified Residential Appraiser

Frank Army, Milford, NH joined the Chapter as a **Practicing Affiliate** in April.

Remembering Bob Bramley (1942 to April 18, 2017). Bob was a lifelong resident of Brookline, New Hampshire and was in the real estate appraisal business for more than 50 years here in New Hampshire, a member of the New Hampshire Chapter of the Appraisal Institute and was a Past President of the former NE Chapter #7 of the American Institute of Real Estate Appraisers.



Appraisal Office (in a friendly Baja town)
Fun Fact for those inclined toward warmer
weather south of the border
Avaluos =Appraisals

