

NH-VT Chapter of the Appraisal Institute 2022

Education 2022

2022 Chapter Meetings & 2-Hour Seminars & Continuing Education

4-6 PM - 2 hours NH CE

Holiday Inn
172 North Main Street
Concord, NH

September 20, 2022

4-6 PM - 2 hours NH CE, pending

Current Residential and Commercial Valuation Concerns

Presenters: Gwen Timbas, Robert B. Lynch SRA, AI-RRS, Katie Wheeler, and Nan Reap

HORS D'OEUVRES PROVIDED!!!

**FOR MORE INFORMATION
SEE PAGE 3**

November 15, 2022

4-6 PM - 2 hours NH CE

Topic: TBD

Presenter: TBD

January 17, 2023

4-6 PM - 2 hours NH CE

Topic: TBD

Presenter: TBD

Register for all of these courses and other AI courses here:

www.appraisalinstitute.org/education/

NH-VT Chapter Summer Social Outing

SAVE THE DATE



Date: Thursday August 11, 2022

Time: 7:05 PM (Fireworks After the Game)

Opponent: Erie Seawolves (Detroit Tigers)

Location: Delta Dental Stadium

1 Line Drive, Manchester, NH



Includes: Buffet Style Cookout

**FULLY SPONSORED EVENT
MORE DETAILS TO FOLLOW ON
HOW TO RECEIVE YOUR FREE
TICKET & ONE FOR A GUEST!**

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Leitha Reilly
Executive Director

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NEW HAMPSHIRE-VERMONT CHAPTER – SEMINAR OFFERING

NOTICE OF UPCOMING SEMINAR OFFERING

CURRENT RESIDENTIAL & COMMERCIAL VALUATION CONCERNS

2 HRS NH CE, pending

Date: September 20, 2022
Time: 4PM-6PM
Location: Holiday Inn - 172 North Main Street, Concord, NH

Presenters: Robert B. Lynch SRA, AI-RRS – United Valuation Group
Gwen Timbas – AVP, Appraisal Manager, HarborOne Mortgage
Katie Wheeler – SVP, Commercial Credit Manager III, Eastern Bank
Nan Reap – SVP, Appraisal & Environmental Risk Director, Eastern Bank

Seminar Topic: A panel of residential and commercial lenders joins us for a detailed discussion on current residential and commercial valuation concerns in our newest seminar, *Current Residential & Commercial Valuation Concerns*. Residential experts will review market conditions that arose during COVID, address ANSI standards for measuring square footage, and discuss the nuances of solar valuation. Common errors and concerns for underwriters and investors will be highlighted, and a discussion of new technology, forms and appraisal reports will follow. Commercial reviewers will review appraisal capacity, focusing on report requirements and quality, as well as deficiencies and turn-times. This will be followed by a discussion on current trends including risk management at lending institutions, capitalization rate trends given higher interest rates, and inflation concerns all contributing to the effects on value.

The entire presentation will take two hours with time reserved for questions and answers, as well as discussions.

Hors d'oeuvres will be provided!!!

Cost: Seminar
\$40.00 Member AI **\$50.00 Non-Member**

REGISTER THROUGH THE AI EDUCATION WEBSITE at:

<https://ai.appraisalinstitute.org/eweb/Dynamicpage.aspx?webcode=AIChapterEducationListing&key=c51dd58f-c7cf-44c2-9477-f293fc2a14d6>

*Offering listed and open for registration in August 2022

We hope you will take advantage of these convenient, educational and affordable offerings! Take a moment to check out our website: www.ai-nhvt.com. Any questions, email the Chapter – Leitha Reilly, Executive Director at ai.nhchapter@gmail.com, or you can call 630 640-7220.

SAVE THE DATE!

RECENT SEMINARS

MARCH 2022- Implications of Conservation Easement Appraisals

This seminar covered the use of Conservation Easements to permanently protect land. It covered how the use of conservation easements has dramatically increased over the last two decades in New Hampshire and throughout the United States. Now more land is protected by conservation easements today than in the National Park System. With a goal by the current administration to conserve 30% of the nation's land by 2030, demand for conservation easement appraisals is expected to sharply increase. This seminar also covered the conservation easement standards and other information about completing conservation easement appraisals.

Thank You to Roger Laroche and George Lamprey for providing their expertise on these important topics.



Roger Laroche
Executive Director
Squam Lakes Conservation Society

George Lamprey
Lamprey Appraisals
Meredith, NH



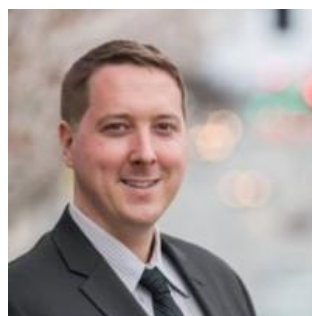
MAY 2022 - NH's Housing Market & COVID: What a Long, Strange Road It's Been!

This seminar covered the New Hampshire Housing Market looking at several factors that have caused the market to reach all time highs in New Hampshire. Several of these factors included historically low interest rates, rapidly increasing rents, and low supply of housing. This seminar also discussed potential solutions to our housing issues in New Hampshire including the use of Accessory Dwelling Units and zoning changes to allow for more residential units to be constructed in the state.

Thank You to George Reagan and James Vayo for providing their expertise on these important topics.



George Reagan
Community Engagement Manager
New Hampshire Housing Financing Authority



James Vayo, AICP
Project Manager
Southern New Hampshire Planning Commission



Membership



Want to become more involved?
Our chapter is always looking
for people interested in helping
the NH/VT Chapter.

Please contact Leitha if interested in helping. ai.nhchapter@gmail.com